



UNIFY

30 Years of  
Partnering  
with ISVs,  
Solution Providers  
and  
Resellers

## Composer for Lotus Notes Partner Program

***Application Migration and Modernization services are a growing opportunity for System Integrators and Solution Providers. According to Gartner, "Organizations continue to be faced with the challenges of valuable, albeit aging, application portfolios, a difficult economy and the pending retirement of Baby Boomers, thus requiring them to make and execute modernization decision." (Key Issues for IT Modernization, 2009. Vecchio. April 27, 2009).***

Unify's Composer Migration Alliance Program offers global and regional solution providers and system integrators technologies and services opportunities to deliver end-to-end application migration solutions. Whether from Lotus Notes, Oracle Forms, Team Developer, or COBOL, moving to industry standards platforms such as .NET or Java, and relational databases, Unify's Composer Tools will increase your competitive advantage, revenue potential and trusted advisor relationship with your clients and prospects.

### **Benefits of Becoming a Composer Migration Alliance Partner**

Unify's Composer Migration Alliance Partner Program is designed for ultimate flexibility for meeting your needs. Our program offerings allow you to deliver all or part of the customer's required solution. Composer Alliance partners can realize software licensing, application migration service delivery and extension/enhancement services revenue on applications moved using Composer products.

***"It's important for our development team to be able to migrate legacy Lotus Notes systems into a SharePoint environment, while at the same time minimizing migration issues such as loss of data, business logic transfer or user experience. Minimizing migration issues is essential for us to preserve our customer investments, and reduce user training time and quality assurance requirements."***

**- Nathan Beach, CTO for the Education, Technology & Policy Operation of SAIC's Mission Integration Business Unit.**

### **Composer Factory Partner**

Composer Franchise Partners can resell, as well as perform services for all aspects of delivering the end-to-end migration of Lotus Notes applications using the Composer toolset. Composer Franchise Partners receive license to resell and/or use the Composer Application Converter for migrating applications. The Composer Franchise Partner is required to complete the Composer Certification Program (CCP) conducted by Unify. A standard licensing schedule is available. Licensing is on a per Notes database model.

### **Composer Certified Partner**

Composer Certified Partners can both resell Composer licenses and deliver last mile services. Certified partners perform much of the initial application discovery and analysis, and then last mile services including TODOs, integration, implementation and Unit testing. Certified Partners are not licensed to use the *Composer Application Converter* and are required to complete the Composer Certification Program.

## Composer Tools for Licensing

Partners may license the **Composer Application Analyzer and Converter** for their migration projects.

The Composer **Application Analyzer** provides a detailed application analysis that identifies the usage and functionality of each attribute within a Notes application. It identifies redundant code in order to ensure that only the business logic needed to preserve functionality is migrated.

The **Composer Application Converter** migrates the entire Notes application, including business logic and workflow (to include LotusScript). Converts the components of the Lotus Notes architecture to the corresponding Microsoft technologies (C#, Web Parts, ASPX, Active Directory, SharePoint, SQL Server).

## Migration Methodology

Composer for Lotus Notes has a well-documented approach to delivering application migrations. Whether adding to an existing migration practice or creating a new one, Composer tools and methodologies enable Partners to deliver a thorough and profitable migration project. Leveraging the Composer tools, Partners can choose to deliver projects in either fixed fee or T&M models.



Composer Migration Process

## Training

Unify provide a training course on the four phases of Lotus Notes application migration. Training topics include **Lotus Notes Application Analysis for Pricing Migration Costs**, **Composer Migrated Application Architecture**, **Managing the TODO's**, **Security Migration to Active Directory**, **Document Data transformation to SQL Server**, **“Like for Like” application functionality**, **Application Deployment and Application Optimization**. The course also provides hands-on training for the Application Management Tools and utilities such as the Data Pump, ACL Manager, and Names Resolver.

## Product Support

Unify provides comprehensive product support for the Composer portfolio. This support is intended to ensure that all partners are successful in their migration projects.

## Unify at a Glance

Unify (NASDAQ: UNFY) is a global provider of application development, data management, migration and content archiving solutions. Unify’s software and services modernize and maximize the development, deployment and performance of business-critical applications and data, and delivers best of class digital archiving, electronic document delivery and integrated records disposition and discovery for e-mail, instant messaging, images, and other corporate records. Unify is headquartered in Roseville, Calif., with offices in Rutherford, London, Munich, Calgary, Paris, and Sydney.

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