



Low Total Cost of Ownership and Unmatched Data Security

ORGANIZATION PROFILE Advo-Web is a market leader in the German attorney software business. The company offers a vertical solution for attorneys, and provides a source of legal related information on their website www.advoweb.net.

PROBLEM Law firms increasingly rely on software packages to run their businesses, but software can be expensive and difficult to maintain. To deliver a winning software package to this segment, Advo-Web needed a database that was easy for a non-specialist to install and maintain, and would help keep license and support costs low.

SOLUTION Include SQLBase as standards based, administrator-less secure database that ensures data safety and low licensing and support cost. Use Team Developer to build the application in record time.

BENEFITS

- Better query performance than competitive products without embedded database
- Easy and fast remote access
- Low Total Cost of Ownership
- Fully encrypted

HIGHLIGHTS Advo-Web needed to create a new Windows based attorney solution with a low total cost of ownership and advanced security features that the Advo-Web competitors do not offer. Attorney offices do not have extensive administrative IT resources so the solution needed to be easy to install and maintain.

Advo-Web created their solution, Advo-Ware, in record time using Team Developer and SQLBase for deployment. Team Developer provides the ability to implement new features faster than their competition. The solution is also easy to install as SQLBase is included in the custom installer and does not require administrative attention. SQLBase is the perfect solution with low administration effort resulting in low total cost of ownership, fast query response and easy remote access.

Additionally, client data is extremely sensitive and requires additional security measures to protect it from unauthorized parties. SQLBase Treasury Edition is a great solution to address this privacy/security issue. SQLBase Treasury Edition completely encrypts all data stored in the database preventing any unauthorized access.

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