



JAT Software Secures Sensitive Tax Reporting Data with SQLBase Treasury

BUSINESS OVERVIEW JAT Software specializes in year-end tax form solutions for human resource, payroll, and benefits organizations of large and small companies. They have more than fifteen years of experience delivering payroll support systems, specializing in year-end tax reporting software applications.

JAT's suite of products enables companies to process original W-2s, W-2 reissues, W-2c's, and 1099s quickly and accurately without the time-consuming and labor intensive procedures of the past. PRINTVIEW PLUS is a PC-based software application for in-house processing of year-end reporting by the payroll department. Its embedded database stores pertinent employee information, allowing the forms to be printed in seconds or queued up for high-volume batch processing.

CHALLENGE Sensitive employee data such as names, dates of birth, social security numbers and addresses are stored in the PRINTVIEW PLUS database for the year-end reporting. JAT found that Fortune 500 and Global 1,000 clients required all payroll-related applications pass stringent security requirements before they could be adopted. For these larger clients, security review with the IT department is part of the standard sales process and a security audit questionnaire is always required.

JAT had the option to address these security requirements with third-party

encryption tools, which would require additional maintenance and licensing and add potential compatibility and integration problems. This also would have led to increased costs and maintenance burdens for clients, as well as JAT's support staff and, in some cases, lost sales opportunities.

SOLUTION PRINTVIEW PLUS was originally built on Unify's SQLBase database, so when JAT learned of the introduction of a secure, encrypted version, SQLBase Treasury, it was a natural fit.

"The rock-solid encryption of SQLBase Treasury is the perfect solution for protecting the sensitive employee data of our customers," said Craig Garritano, vice president of Operations, JAT Software.

"The addition of SQLBase Treasury to our portfolio has enabled us to grow our business and secure large-scale clients that were previously unreachable."

SQLBase Treasury is based on SQLBase, one of the leading, self-administrating compact embedded databases for independent software vendors and end users. The combination of high performance, maintenance-free reliability, embeddability and encryption made SQLBase Treasury the ideal data storage repository for high-

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risk environments with lower levels of security. SQLBase Treasury encrypts the datastream between client and server providing protection from sniffing attacks and prevents password guessing and denial-of-service attacks by increasing the time between renewed login attempts. In addition, SQLBase Treasury provides detailed auditing reports on database login attempts, data access details and user activity for customers to be able to identify potential security breaches.

By using SQLBase Treasury and its 128-bit encryption technology, JAT meets the audit and compliance requirements for information privacy and security of their largest customers and is able to win new business with larger customers because of its ability to secure the data at the database level without requiring additional third party tools. Furthermore, the encryption is built in without any client-side plug-in or installation requirements – so it provides the necessary protection without requiring IT support.

RESULTS By embedding SQLBase Treasury into PRINTVIEW PLUS, JAT is now able to win the business of large-scale clients. Additionally, SQLBase Treasury provides JAT with a key differentiator because the encryption is embedded within the SQLBase database and there are no additional installations, plug-ins or add-ons required. Other companies must offer third-party encryption tools, which add maintenance and licensing requirements as well as potential compatibility and integration problems.

- End-to-end encryption. 128-bit triple DES encryption self-contained within the database.
- High performance. The speed, performance or integrity of the application or database are not compromised by the encryption.
- Maintenance-free. Easy to install and doesn't require the skill of a database administrator. No additional plug-ins or add-ons are required.

SQLBase Treasury enabled JAT to:

- Win more clients because a secure offering was available.
- Deliver a key differentiator giving them a competitive advantage.
- Have security and a rich database without support and licensing for third-party tools.

The usability, self maintenance, and zero database administration of SQL Base Treasury provide me with satisfied clients. Treasury doesn't compromise performance, speed or multi-user benefits, so we can achieve 128-bit encryption without compromising the integrity of our application and database.

*Craig Garritano
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