



“Many are surprised that we are still two years ahead of most of our competitors in technical development, because of using Team Developer, and are one of the few global companies to have a 2nd generation internet and Windows product.”

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Managing Properties and Leases Easily with Team Developer and SQLBase

ORGANIZATION PROFILE Progenesis, a Melbourne-based company founded in 1995, provides Property Management Software to over 50 major companies managing commercial office space, shopping malls and governmental buildings. Progenesis has expanded rapidly since their doors first opened, most recently with an international division to serve the needs of the Asian and European markets.

PROBLEM Property Management Software applications are typically Windows-based with limited scalability, that rely on expensive, high maintenance databases. Progenesis identified a need for a more scalable solution leveraging existing technology and skills that would seamlessly access a fully relational, low TCO database.

SOLUTION Team Developer provides Progenesis the visual development environment that leverages existing code and programmer skills. The solution embeds SQLBase for relational performance and invisibility.

BENEFITS

- Team Developer *reduces Web development.*
- *Seamless integration* of SQLBase with the application offers true invisibility.
- SQLBase's *zero administration* features reduce TCO.

HIGHLIGHTS Progenesis' customers understand their investment in a scalable solution enables them to take advantage of the constant changes in their business as well as in technology. This is why they chose Team Developer and SQLBase to build their original Property Management Solution, Progen 2. The products increased the team's productivity and offer stability with minimum support requirements.

The Progen 2 product was the first all-embracing Windows property management system in wide use throughout Australia. Progenesis continues to dominate the market today, with the larg-

est number of Windows property management software sites in the country.

Progen 3 features special functionality to handle lessee arrangements, as well as managers with a complex mix of owned and leased property. Progen 3 allows users to take control of their Property Management from the company intranet, from home, or on the road through the Internet.

Progen3Web unleashes the power of the Progen 3 package via the Web, and was developed quickly using the Team Developer product. Progen3Web brings a unique User Portal, allowing customers to set up quick links to the most accessed entities, as well as providing warnings for diary entries and property related values. Additional modules are also available.

Progen3Web is designed to work with the latest generation Microsoft technologies. Failover, rollback, and cluster-awareness are all integrated into the package. Customers can also extend the package using PLUGINS, a unique technology that allows users to add functionality to their Web package without having to update the whole product. Progen3Web uses the same security profiles as the native Win32 Progen 3 product. Additionally, users can add SSL security to provide powerful encryption to keep data secure.

Many property management software solutions are still Windows-based applications that limit scalability in today's demanding market. In addition, these applications typically access large-footprint data stores, which make them slow and expensive to maintain.

Team Developer allows for easy extension of existing code to underpin Web functionality.

Progenesis will continue to lead property software development, and will build a clear pathway to desired future functionality, while at the same time offering solid, proven reliable products to customers as the core of its business.

For more information on our products or partner programs email info@unify.com or visit:

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