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## Delivering Corporate Performance Management Solutions

**ASgroupDillon** has been delivering financial software solutions for the corporate performance management market for over 20 years. The company provides system implementation, training, application development, consultancy and technical support to a wide and varied customer base in Europe, Asia, South Africa and the Caribbean. The successful Falcon application for consolidation and group reporting utilises SQLBase and Team Developer to provide a cost effective solution in this competitive market. Falcon is the only corporate performance management solution available that utilises the efficient power of SQLBase and Team Developer.

The typical profile of Falcon customers are groups that are fast growing and have previously managed the consolidation of financial information and reporting via spreadsheet models. As the size of the group increases so does the complexity of managing corporate structures, currency exchange rates, and reporting requirements.

Such organisations as profiled above need a solution that can deliverer business benefit in a cost effective and efficient manner. Fast growing groups of companies have many calls on their available monies and investment in computer software has to be able to prove its worth quickly and without disruption to the growing business. Ever increasing demands from internal and external stakeholders of these corporate groups, for more and more business information delivered in line with decreasing timescales means that the solution must be robust and reliable.

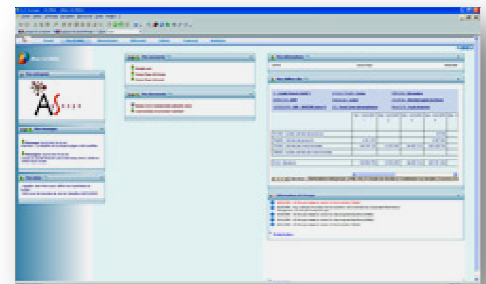
The solution also has to be flexible enough to match the levels of flexibility that Financial Controllers and Directors are used to having at their finger tips from spreadsheet based solutions. The final piece that is required is a high level of functionality to undertake the process of consolidation and reporting.

**SQLBase and Team Developer** provides the perfect solution to for ASgroupDillon to develop a consolidation and group reporting application that is cost effective, efficient, highly functional and flexible.

The rapid development environment that Team Developer provides enables ASgroupDillon to incorporate new functionality into the Falcon solution very quickly. This is particularly important to many Falcon customers where reporting deadlines set by external regulatory bodies do not leave any room for late delivery of financial reports.

The benefits of Falcon, powered by SQLBase and Team Developer include:

- Easy to install
- Highly level of functionality
- Quick to implement
- Zero database administration
- IT resource efficient
- High levels of reliability
- Scalable



For more information on our products or partner programs email [info@unify.com](mailto:info@unify.com) or visit: [www.unify.com](http://www.unify.com)

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Many Falcon implementations are in organisations where the availability of IT and database administration resource is limited. This combined with tight reporting deadlines and extremely busy finance departments means that the application has to be easy to maintain and operate.

Cost effectiveness is another key component of the ASgroupDillon value proposition. Providing an embedded SQLBase database with the Falcon application means a quick install. This in turns means that we are able to quickly get to work on configuring the Falcon application to deliver consolidated financial statements for the customer.

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or contact us at  
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